



Massar Job Opportunity Posted: 10.03.2025

Sales - Business Development Manager

Location: Riyadh, Saudi Arabia

Company: Massar Business Solutions

Employment Type: Full-Time

Job Summary:

As a Business Development Manager, you will be at the forefront of market expansion for Massar Business Solutions. Your goal will be to drive sustainable financial growth through boosting sales and forging strong relationships with clients.

Key Responsibilities:

- Conduct research to identify new markets and customer needs.
- Arrange business meetings with prospective clients.
- Promote the company's products/services addressing or predicting clients' objectives.
- Prepare sales contracts ensuring adherence to law-established rules and guidelines.

Qualifications:

- Proven working experience as a business development manager, sales executive or a relevant role.
- Proficiency in MS Office and CRM software.
- Already in KSA with at least 3 years experience in sales in KSA
- Proficiency in English.
- Market knowledge, communication and negotiation skills.

Why Join Us? Massar Business Solutions offers a dynamic work environment where team members are encouraged to be innovative and excel. We support your professional growth with continuous opportunities and challenges. Join us to help shape the future of businesses in Riyadh!

To apply, please email recruitment@massaraa.com with you resume and cover letter.